

## RETAIL GROCERS FEAST AND TALK

Nominations for Officers Are  
Made at Chamber of Com-  
merce Banquet.

Thomas G. Mallon, secretary of the Tennessee State Retail Grocers' association, was the principal speaker at a meeting held by the local branch of the organization in the dining hall of the Chamber of Commerce Thursday night. He spoke of the work of the state organization, showing that several bills detrimental to the retail grocery trade were defeated by its efforts.

Mr. Mallon also spoke of the five bills to be submitted to the next session of legislature.

Following Mallon, Sam McDonald spoke on the advantages of organization.

The last speaker was Mayor Rowlett Paine. He told the assemblage that he was more at home in that atmosphere than he had been for many a day, saying that before becoming engaged in public affairs he was a wholesale grocer and knew a number of the retail grocers intimately. He gave a brief history of the city of Memphis, its politics and finances. He said that to him the business outlook is good.

During the speaking a banquet was served, and selections by the male quartet were rendered. J. W. Shepherd acted as toastmaster.

Nominations for the coming election were: F. L. Swartz for president; first vice-president, G. W. Woodberry and Ed. Feller; second vice-president, J. M. Garrett; for members of the committee, which is limited to five, B. N. Sawtelle, A. T. P. Viani, P. E. Merle, E. Phillips, Sam Abraham, J. T. Phipps, Wm. Krayner, Geo. Schmidt, A. Martini, Geo. Burkle and J. J. Herrick were nominated. The time of election will be decided later.

## Will Seek Flexible Salary Arrangement

John B. Edgar, commissioner of fire and police, will ask the Shelby delegation to the legislature to champion a bill providing for a flexible salary for firemen and policemen by fixing a maximum and minimum salary which may be paid by the city commission.

Mr. Edgar wants this arrangement made, so that the city commission may raise or lower the salaries of the men in the departments in accordance with the rise and fall of salaries in commercial lines. He points out that if this is done an appeal to the legislature for legislation will not be necessary every time the salaries in the departments are found to be out of line with those paid in other callings.

The legal department of the city will be asked to draw up the proposed measure.

## Ex-Private Elected New Legion Leader



ANDREW S. LAWO.

To Andrew S. Lawo, who is connected with the City Coal company, goes the honor of being the first ex-private to be elected commander of Memphis post No. 1, American Legion, the two former commanders both having been officers. Lawo was elected to that position unanimously, at a meeting at the Chamber of Commerce Thursday night.

Other officers elected were: W. L. Terry, vice-commander; Rembert Moon, adjutant; Erwin Harris, treasurer; W. L. Nuss, sergeant-at-arms, and R. J. Foster, Joe Norville and R. C. Reeves, members of the executive committee.

## COTTON MILLS REOPEN.

CHARLOTTE, N. C., Dec. 10.—Full-time operations of the Highland Park Cotton mills at Charlotte and King's Mountain, from now until Christmas, giving employment to approximately 5,000 workers, was officially announced. The mills have been idle several weeks. Officials of the company declined to say whether the mills would be operated after Christmas.

## When You Think

that you cannot take  
cod-liver oil, the  
evidence is clear that  
you have not taken

## Scott's Emulsion

recently. It's as rich  
as cream, only  
more easily as-  
similated and is  
pleasant to take.



Scott & Bowne, Bloomfield, N. J. 20-35

## Your Boy!

He is a healthy, normal  
youngster and will appreci-  
ate for the whole year the  
one appropriate Christmas  
gift for the real boy.

Give Him a Wheel

We Have the



Yale, Pierce-Arrow and Columbia  
White Star Cycle Co.  
98 SOUTH SECOND STREET

## CIGARS

THE IDEAL  
CHRISTMAS PRESENT  
FOR A MAN

We feel very fortunate in being able to  
offer the following brands, packed  
especially for the holidays:

MURIEL  
RUY LOPEZ  
LA SITUATION

## CANDIES

She Will Appreciate

LAMBERT'S

High-Grade Chocolates

We Handle a Complete Line Of

Fancy Boxes and Baskets for the  
Holiday Trade

We Sell Only Memphis-Made Candies

Why Not Patronize Home Industry When Their  
Quality and Prices Rank Second to None.

The Home of Patrick's Assorted  
Chocolates, 59c Lb.

J. A. PATRICK  
RETAIL CIGARS & TOBACCO

Main Store—No. 5 North Main Street

# SATURDAY

# LAST DAY MANUFACTURERS' OUTLET SALE

The last day will be bigger, both in value and number of garments offered. Hundreds and hundreds of dresses and coats, scores and scores of styles. Every material represented. Dresses and coats for every occasion. It will be a happy surprise to Memphis women to see here just the new, smart, snappy styles that can not be found in the muchly picked over remains of stocks bought early in the season at the top of the market.

## DRESSES

Materials  
Velours  
Mignonettes  
Tricolettes  
Taffetas  
Silvertones

\$9.85  
Values to  
\$25.00

Styles:  
Fifteen  
New  
Smart, Chic  
Styles for  
the Miss  
and Matron

## THINK!

Four to five yards of any of the materials used in these dresses would cost you not less than \$16.00. Add linings and trimmings, to say nothing of workmanship, and we offer all for \$9.85.

### DRESSES

Values to \$30.00—Saturday the  
last day  
at ..... \$13.85

### DRESSES

Values to \$40.00—Saturday the  
last day  
at ..... \$16.50

### DRESSES

Values to \$50.00—Saturday the  
last day  
at ..... \$19.85

## COATS

Values to \$50

Materials:

Silvertones  
Suedene  
Bolivia  
Broadcloth  
Velours  
Kerseyes

\$24.85  
24

Styles:

Loose Belted  
Wrappy Coats  
Plaited Backs  
Dolmans  
Semi-Flared  
Sport Coats  
Fur and Plain  
Trimmed

Every store sells coats at \$24.85. There is no trick in this. But to sell up to \$50.00 coats for \$24.85 is another story. Shop the town over if you will, then come here and allow us to prove that these coats will stand the acid test of comparison.

### COATS

Values to  
\$30.00 at ..... \$19.85

### COATS

Values to  
\$65.00 at ..... \$38.85

### COATS

Values to  
\$85.00 at ..... \$49.85

Women of Memphis:

You owe it to yourselves and the Landres Company to at least come and see this great style show. We sacrificed our profits to render you a service. With your co-operation, not a single garment will be returned to the factories.

The styles are here; the prices are less than one-half the actual cost of the material alone. Come see; come compare; your own good judgment is all the co-operation we desire.

Most cordially yours, THE LANDRES CO.

### Cash Not Necessary

Arrangements have been made with the manufacturers whereby we can offer this very liberal selling plan: One-fourth cash, and the balance at your convenience, by February 1, 1921. Garments delivered at time of purchase.



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